

Account Name	Minimum required criteria to participate in Business Case
Accenture	Rate Type: LRA
Allianz	Rate Type: LRA or NLRA Maximum distance from local office: 2 km
Amazon	Rate Type: LRA Dynamic rates: Allowed Minimum RN production: 200 RN Cancellation policy: 6 PM Maximum distance from local office: 1 mile Only new hotels being considered
AMC Networks	Rate Type: LRA
Apple	Rate Type: LRA Dynamic rates: No Cancellation policy: 24H Maximum distance from local office: 2 km Only new hotels being considered Complimentary breakfast mandatory in EMEA, China and APAC (except JP, AUS, NZ) without exception No early departure fee
Bain & Company	Rate Type: LRA Dynamic rates: No Cancellation policy: Same day Maximum distance from local office: 2 miles
Bain Capital	Rate Type: LRA Dynamic rates: No No early departure fee
Bank of America	Rate Type: LRA Dynamic rates: No Cancellation policy: 6PM Maximum distance from local office: 3 miles No early departure fee
BlackRock	Rate Type: LRA Cancellation policy: 24H or less Maximum distance from local office: 2 miles Dual pricing (fixed rate as well as % off BAR when BAR lower than fixed rate)
Blackstone Group	Rate Type: LRA Cancellation policy: Same day preferred Maximum distance from local office: 2 miles No early departure fee
Bloomberg	Rate Type: LRA Cancellation policy: Same day preferred Maximum distance from local office: 3 miles
BNP Paribas	Rate Type: LRA Dynamic rates: No Cancellation policy: 6PM Maximum distance from local office: 2 km Only new hotels being considered 2-year agreements
Boston Consulting Group	Rate Type: LRA Dynamic rates: No Cancellation policy: 6PM Maximum distance from local office: 2 km New hotels preferred No resort or facility fees
British American Tobacco	Rate Type: LRA Dynamic rates: No Cancellation policy: 24H Maximum distance from local office: 2 km New hotels preferred
Bytedance	Rate Type: LRA Dynamic rates: No Minimum RN production: 50 RN Cancellation policy: 6PM preferred Maximum distance from local office: 2 km Must accept VCC Breakfast inclusive
Chanel	Rate Type: LRA Cancellation policy: 6PM Maximum distance from local office: 2 km Only new hotels being considered
Citigroup	Rate Type: LRA Dynamic rates: DWC allowed Cancellation policy: 6PM Maximum distance from local office: 2 miles No early departure fee No resort or facility fees
Comcast/NBCUniversal	Rate Type: LRA Dynamic rates: No
Concertiv	Rate Type: LRA Dynamic rates: Allowed Cancellation policy: 6PM EMB hotels cannot participate

<b>Deloitte</b>	<p>Rate Type: LRA  Dynamic rates: No  Minimum RN production: 100 RN  Cancellation policy: 6PM  Maximum distance from local office: 1 mile  Only new hotels being considered if less than 100 RN  No early departure fee  No resort or facility fees</p>
<b>eBay Inc.</b>	<p>Rate Type: LRA  Dynamic rates: No  Cancellation policy: 6 PM  Maximum distance from local office: 3 km</p>
<b>EY</b>	<p>Rate Type: LRA  Dynamic rates: Allowed  Cancellation policy: 6PM  Maximum distance from local office: 1 mile  No early departure fee  No resort or facility fees</p>
<b>Goldman Sachs</b>	<p>Rate Type: LRA  Dynamic rates: No  Cancellation policy: 6PM  Maximum distance from local office: 1 mile  No early departure fee</p>
<b>Google</b>	<p>Rate Type: LRA  Cancellation policy: 6PM  No early departure fee</p>
<b>Interpublic Group of Companies</b>	<p>Rate Type: LRA  Cancellation policy: 6PM preferred, 24H max.  Maximum distance from local office: 3 miles  No early departure fee  No resort or facility fees</p>
<b>JP Morgan Chase</b>	<p>Rate Type: LRA  Minimum RN production: 100 RN  Cancellation policy: 6PM  Maximum distance from local office: 2 miles  Only new hotels being considered if less than 100 RN  No early departure fee  No resort or facility fees</p>
<b>Kearney</b>	<p>Rate Type: LRA  Dynamic rates: No  Cancellation policy: Same day preferred</p>
<b>Kering</b>	<p>Rate Type: LRA  Dynamic rates: No  Cancellation policy: 24H  Maximum distance from local office: 2 km  Only new hotels being considered</p>
<b>KPMG</b>	<p>Rate Type: LRA  Dynamic rates: No  Minimum RN production: 100 RN  Cancellation policy: 6PM  Maximum distance from local office: 2 km  Only new hotels being considered  2-year agreements</p>
<b>Lionsgate Entertainment</b>	<p>Rate Type: LRA</p>
<b>Lululemon</b>	<p>Rate Type: LRA  Cancellation policy: 6PM  Breakfast inclusive</p>
<b>LVMH</b>	<p>Rate Type: LRA  Dynamic rates: No  Cancellation policy: 24H  Maximum distance from local office: 2 km  Only new hotels being considered  2-year agreements</p>
<b>McKinsey</b>	<p>Rate Type: LRA  Dynamic rates: No  Minimum RN production: 100 RN  Cancellation policy: 6 PM  Maximum distance from local office: 1 mile  Off-season RFP  Breakfast mandatory in some regions</p>
<b>Meta</b>	<p>Rate Type: LRA  Dynamic rates: No  Minimum RN production: 200 RN  Cancellation policy: 6PM  Maximum distance from local office: 1 mile  Only newly built (within 1 year) hotels being considered if less than 200 RN  Complimentary laundry is required for guests staying longer than 5 nights</p>
<b>Morgan Stanley</b>	<p>Rate Type: LRA  Cancellation policy: 6PM  Maximum distance from local office: 2 miles  No early departure fee  No resort or facility fees</p>
<b>Netflix</b>	<p>Rate Type: LRA</p>
<b>Nike</b>	<p>Rate Type: LRA  Cancellation policy: Same day only  No early departure fee  No resort or facility fees</p>
<b>Nordstrom</b>	<p>Rate Type: LRA  Dynamic rates: Allowed  Cancellation policy: 6PM  No early departure fee  No resort or facility fees  Breakfast may be required in some regions</p>

<b>Omnicom</b>	Rate Type: LRA Cancellation policy: Same day only Maximum distance from local office: 3 miles No early departure fee No resort or facility fees
<b>Paramount Global (form. Viacom CBS)</b>	Rate Type: LRA
<b>Pinterest</b>	Rate Type: LRA Dynamic rates: Allowed Cancellation policy: 6PM Maximum distance from local office: 3 miles No early departure fee No resort or facility fees
<b>PricewaterhouseCoopers</b>	Rate Type: LRA Dynamic rates: Allowed Minimum RN production: 100 Cancellation policy: Same day only Maximum distance from local office: 1 mile US hotels: PwC only works with chain wide discounts.
<b>Publicis Groupe</b>	Rate Type: LRA Dynamic rates: No Cancellation policy: 6PM Maximum distance from local office: 2 km Only new hotels being considered
<b>Ralph Lauren</b>	Rate Type: LRA Dynamic rates: Allowed Minimum RN production: 100 RN Cancellation policy: 6PM Maximum distance from local office: 3 km / 1 mile Only new hotels being considered if less than 100 RN AND within maximum distance No early departure fee No resort or facility fees
<b>Red Bull</b>	Rate Type: LRA Dynamic rates: Allowed
<b>Salesforce</b>	Rate Type: LRA Dynamic rates: No Cancellation policy: 6PM Maximum distance from local office: 3 miles No early departure fee No resort or facility fees
<b>Sony</b>	Rate Type: LRA
<b>Spotify</b>	Rate Type: LRA Dynamic rates: No Cancellation policy: 24H Maximum distance from local office: 2 km New hotels preferred
<b>Target</b>	Rate Type: LRA Dynamic rates: No Cancellation policy: 6PM Maximum distance from local office: 3 miles No early departure fee
<b>The Estee Lauder Companies</b>	Rate Type: LRA Dynamic rates: Allowed Minimum RN production: 100 RN Cancellation policy: 6PM Maximum distance from local office: 3 miles Only new hotels being considered if less than 100 RN AND within maximum distance No early departure fee
<b>The Walt Disney Company</b>	Rate Type: LRA Dynamic rates: No Minimum RN production: 50 RN
<b>TJX</b>	Rate Type: LRA Dynamic rates: Allowed in secondary markets only Minimum RN production: 100 RN Cancellation policy: 6 PM Maximum distance from local office: 3 miles Location next to NEW stores with low volume DO NOT constitute a business case
<b>TPG Capital</b>	Rate Type: LRA Cancellation policy: 6 PM No early departure fee
<b>Uber</b>	Rate Type: LRA Dynamic rates: No Cancellation policy: 6PM Maximum distance from local office: 3 miles Marriott Bonvoy affiliated properties preferred
<b>UBS</b>	Rate Type: LRA Dynamic rates: No Cancellation policy: 6PM Maximum distance from local office: 2 km New hotels preferred
<b>Universal Music Group</b>	Rate Type: LRA Dynamic rates: No
<b>Warner Bros. Discovery Inc (Discovery Co)</b>	Rate Type: LRA Dynamic rates: No
<b>WPP</b>	Rate Type: LRA Dynamic rates: No Cancellation policy: Same day preferred Maximum distance from local office: 2 km New hotels preferred No early departure fee. No resort or facility fees